

# Blue Bonds: The New Kid on the Block in Sustainable Debt

November 2023
Time to read: 7 minutes

Blue bonds today are where green bonds were 10 years ago. Can they mirror the success of their green counterparts?

 $For institutional \ investor, \ qualified \ investor \ and \ investment \ professional \ use \ only. \ Not \ \underline{for \ retail \ public \ distribution}.$ 

### **Authors**



Imane Kabbaj Director of Responsible Investment, Man Group



Francois Kotze, CFA Portfolio Manager, Man GLG



The blue economy is valued at approximately \$3 trillion, which would be the equivalent of the world's seventh largest economy in GDP terms.



SDG 14, the United Nations' Sustainable Development Goal covering life below water, is the most under-funded of the 17 SDGs.

## Introduction

In September 2023, the International Capital Markets Association (ICMA) published the first guidance on blue bonds, defined by the World Bank as debt instruments issued by governments, development banks or others to raise capital to finance marine and ocean-based projects that have positive environmental, economic and climate benefits. This marked an important milestone for blue bonds, but the debt instrument remains nascent. In this article, we examine why blue bonds are necessary, the progress the debt instrument has made to date and what is required if blue bonds are to emulate the success of green bonds.

# The 'Blue Planet'

Covering more than three-quarters of the surface of the planet and representing approximately 97% of the water in terms of volume, the oceans are the main reason behind the Earth's appellation of 'Blue Planet'.

Beyond the large scale of space they occupy, oceans are also vital for billions of people, not only in terms of habitat (40% of the world's population live in coastal regions), but also in terms of livelihood (more than 3 billion people rely on the ocean for their livelihoods, the vast majority of whom live in developing countries¹). The blue economy is valued at approximately \$3 trillion, which would be the equivalent of the world's seventh largest economy in GDP terms.²

In addition, the oceans serve as the 'the lungs of the earth': not only do they produce half of the oxygen in the atmosphere, but the phytoplankton in oceans release four times more oxygen than the Amazon rainforest. The oceans also act as a carbon sink by absorbing approximately 30% of  $\mathrm{CO}_2$  emissions, as well as having absorbed around 90% of excess heat caused by human activities.

# Lagging investment flows into the blue economy

In discussions about the path to net zero, emphasis is often placed on reducing greenhouse gas (GHG) emissions and developing new carbon capture technologies, but our oceans also form a key part of the solution. Indeed, there is a case for raising awareness of the importance of oceans to people's livelihoods, as well as their role as a buffer against climate change. This lack of awareness is mirrored by lagging investment flows into the blue economy. SDG 14, the United Nations' Sustainable Development Goal covering life below water, is the most under-funded of the 17 SDGs. The financing gap for contributions to the blue economy overall is estimated to be around \$750 billion from the European Commission by 2030, and up to \$5 trillion for the Asia-Pacific region. It is estimated that investing \$1 across four key ocean-related actions (mangrove protection and restoration, decarbonising the shipping sector, scaling up offshore wind energy production, sustainable fishing and aquaculture) could yield at least 5% in global benefits. So how can investors help to bridge this gap and channel the necessary funds towards the blue economy?

Blue bonds seem an ideal tool to finance the necessary investments to achieve this goal. The World Bank defines blue bonds as a debt instrument issued by governments, development banks or others to raise capital to finance marine and ocean-based projects that have positive environmental, economic and climate benefits.

As per the latest ICMA guidelines, blue bonds can finance, but are not limited to, the following areas:

- Water supply
- Water sanitation
- Ocean-friendly and water-friendly products
- Ocean-friendly chemicals and plastic related sectors

<sup>1.</sup> Sources: OECD - Ocean Economy and developing countries. 2. Source: Oceans - United Nations Sustainable Development. 3. Source: Konar, M., & Ding, H. 2020. A Sustainable Ocean Economy for 2050 Approximating Its Benefits and Costs. Secretariat of the High Level Panel for a Sustainable Ocean Economy, World Resources Institute. Washington, DC.



From 2018 to 2022, there were only 26 blue bonds, with a cumulative value of approximately \$5 billion, which represents less than 0.5% of the sustainable debt market.



There is potential for blue bonds to leap some of the hurdles that green bonds initially faced.

- Sustainable shipping and port logistics sectors
- Fisheries, aquaculture and seafood value chain
- Marine ecosystem restoration
- Sustainable tourism services
- Offshore renewable energy productionn

Since the debut of blue bonds as an investable instrument in 2018 (the first blue bond was issued by the Republic of Seychelles, 11 years after the first green bond), the take-up has been very slow. From 2018 to 2022, there were only 26 blue bonds, with a cumulative value of approximately \$5 billion, which represents less than 0.5% of the sustainable debt market.<sup>4</sup>

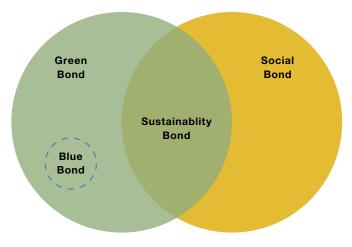
# A still nascent debt instrument

Blue bond issuance to date has predominantly been limited to sovereigns and development banks, with a heavy emerging markets tilt, given the strong reliance of these markets on revenues related to the blue economy. Sovereign blue bonds issuance, although very promising and with a distinct environmental impact, still faces many challenges, such as high country credit risk for emerging markets issuers and weak secondary market liquidity.

Issuance in the corporate space is still nascent, with Danish energy company Ørsted the first corporate to issue a blue bond for its offshore renewable energy project. Yet, at \$100 million, the bond is too small to allow flows from large institutional investors.

With ICMA guidance now in place, creating a place for blue bonds that is distinct but firmly within the wider green bond market (as illustrated in Figure 1), there is potential for blue bonds to leap some of the hurdles that green bonds initially faced. Arguably blue bonds can benefit from the proven and established demand for sustainable investments we see in markets today. This was one of the big challenges that green bonds faced. It took close to 12 years for green bonds to reach \$1 trillion in cumulative issuance, with the Paris Agreement in 2015 a key moment for the asset class. It remains to be seen whether the Treaty of the High Seas (High Seas Treaty), adopted by the United Nations in June 2023, or the new ICMA guidelines for blue finance, will mark a similar watershed moment for blue bonds and whether they will allow for other bond issuers to enter the space.

Figure 1. Types of Use-of-Proceeds Bonds



Source: Based on ICMA Principles.

<sup>4.</sup> Source: Bloomberg Data. 5. Source: \$1Trillion Mark Reached in Global Cumulative Green Issuance: Climate Bonds Data Intelligence Reports: Latest Figures | Climate Bonds Initiative

66

Impact reporting
will also play a vital
role in establishing
and maintaining the
credibility of the asset
class.

# **Establishing metrics to measure impact is key**

Impact reporting will also play a vital role in establishing and maintaining the credibility of the asset class. While the green bond market predominantly concentrates on GHG emission reductions, there is not, at present, a universal metric for measuring impact in the blue bond universe. Quantifying carbon sequestration or the impact of biodiversity protection on ocean life pose a plethora of challenges. However, efforts must be made to find solutions given this will be key in establishing investor confidence in the asset class and ultimately encouraging increased issuance and wider adoption.

# Conclusion

In summary, we believe the success of the blue bonds will be dependent on the following non-exhaustive factors:

- A strong framework: blue bonds are currently bundled under the 'green bonds' umbrella. Clear frameworks, methodologies and ringfencing on the use of proceeds must be developed. Organisations such as the ICMA, the Taskforce on Nature-related Financial Disclosures (TNFD) and the European Commission, via their taxonomy, would be natural candidates to create and/or strengthen these frameworks and to standardise their use. We have seen the first signs of this with the ICMA guidance issued in September 2023.
- A stronger pipeline of projects to invest in to address the blue economy's financing gap.
- A wider range of debt instruments beyond those issued by sovereigns and development banks.
- Impact reporting: the blue economy not only plays a role in the livelihood of billions of people around the world, but also has a vital part to play in the climate change debate from a carbon-capture perspective, nature-based solutions as well as the decarbonisation of key sectors such as shipping. It is important to create a set of metrics to measure all these impacts, which will help guard against potential bluewashing and help to establish investor confidence in the asset class.

The world's oceans are vital to the livelihoods of billions of people, as well as an important buffer against climate change. While blue bonds are currently in their nascence – and have a number of hurdles to overcome before they are adopted more widely – we believe they have the potential to play a key role in preserving our oceans, marine life and ultimately our planet.

# **Authors**

#### Imane Kabbaj

Director of Responsible Investment, Man Group



Imane Kabbaj is the Director of Responsible Investment at Man Group. In her role, Imane is responsible for driving progress incorporating ESG concepts into Man Group's responsible investment strategies, developing new ESG frameworks across asset classes, and ensuring the implementation of ESG regulations

and best market practices across the relevant strategies. Prior to joining Man Group, Imane was the Sustainable Investment Specialist at PineBridge Investments. She also held a variety of ESG and product-related roles at HSBC and London Stock Exchange Group. Imane has a Bachelor in Business Administration and a Masters Degree in Investor Relations.

# **Francois Kotze, CFA**Portfolio Manager, Man GLG



Francois Kotze is a portfolio manager at Man GLG, on the strategic bond team. Francois joined Man GLG in October 2018 from Sanlam FOUR, where he was the assistant portfolio manager on the strategic bond team. Before that, he was a fixed income research analyst at Rathbones Brothers. Francois holds a

BSc (Hons) in Economics from the University of Bath. He is also a CFA charterholder.

#### **Important Information**

This information is communicated and/or distributed by the relevant Man entity identified below (collectively the 'Company') subject to the following conditions and restriction in their respective jurisdictions.

Opinions expressed are those of the author and may not be shared by all personnel of Man Group plc ('Man'). These opinions are subject to change without notice, are for information purposes only and do not constitute an offer or invitation to make an investment in any financial instrument or in any product to which the Company and/or its affiliates provides investment advisory or any other financial services. Any organisations, financial instrument or products described in this material are mentioned for reference purposes only which should not be considered a recommendation for their purchase or sale. Neither the Company nor the authors shall be liable to any person for any action taken on the basis of the information provided. Some statements contained in this material concerning goals, strategies, outlook or other non-historical matters may be forward-looking statements and are based on current indicators and expectations. These forward-looking statements speak only as of the date on which they are made, and the Company undertakes no obligation to update or revise any forward-looking statements. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those contained in the statements. The Company and/or its affiliates may or may not have a position in any financial instrument mentioned and may or may not be actively trading in any such securities. Past performance is not indicative of future results.

Unless stated otherwise this information is communicated by the relevant entity listed below.

**Australia:** To the extent this material is distributed in Australia it is communicated by Man Investments Australia Limited ABN 47 002 747 480 AFSL 240581, which is regulated by the Australian Securities & Investments Commission (ASIC). This information has been prepared without taking into account anyone's objectives, financial situation or needs.

Austria/Germany/Liechtenstein: To the extent this material is distributed in Austria, Germany and/or Liechtenstein it is communicated by Man (Europe) AG, which is authorised and regulated by the Liechtenstein Financial Market Authority (FMA). Man (Europe) AG is registered in the Principality of Liechtenstein no. FL-0002.420.371-2. Man (Europe) AG is an associated participant in the investor compensation scheme, which is operated by the Deposit Guarantee and Investor Compensation Foundation PCC (FL-0002.039.614-1) and corresponds with EU law. Further information is available on the Foundation's website under www.eas-liechtenstein.li. This material is of a promotional nature.

**European Economic Area:** Unless indicated otherwise this material is communicated in the European Economic Area by Man Asset Management (Ireland) Limited ('MAMIL') which is registered in Ireland under company number 250493 and has its registered office at 70 Sir John Rogerson's Quay, Grand Canal Dock, Dublin 2, Ireland. MAMIL is authorised and regulated by the Central Bank of Ireland under number C22513.

Hong Kong SAR: To the extent this material is distributed in Hong Kong SAR, this material is communicated by Man Investments (Hong Kong) Limited and has not been reviewed by the Securities and Futures Commission in Hong Kong. This material can only be communicated to intermediaries, and professional clients who are within one of the professional investors exemptions contained in the Securities and Futures Ordinance and must not be relied upon by any other person(s).

Japan: To the extent this material is distributed in Japan it is communicated by Man Group Japan Limited, Financial Instruments Business Operator, Director of Kanto Local Finance Bureau (Financial instruments firms) No. 624 for the purpose of providing information on investment strategies, investment services, etc. provided by Man Group, and is not a disclosure document based on laws and regulations. This material can only be communicated only to professional investors (i.e. specific investors or institutional investors as defined under Financial Instruments Exchange Law) who may have sufficient knowledge and experience of related risks.

Switzerland: To the extent the material is made available in Switzerland the communicating entity is:

- For Clients (as such term is defined in the Swiss Financial Services Act): Man Investments (CH) AG, Huobstrasse 3, 8808 Pfäffikon SZ, Switzerland.
   Man Investment (CH) AG is regulated by the Swiss Financial Market Supervisory Authority ('FINMA'); and
- For Financial Service Providers (as defined in Art. 3 d. of FINSA, which are not Clients): Man Investments AG, Huobstrasse 3, 8808 Pfäffikon SZ, Switzerland, which is regulated by FINMA.

**United Kingdom:** Unless indicated otherwise this material is communicated in the United Kingdom by Man Solutions Limited ('MSL') which is a private limited company registered in England and Wales under number 3385362. MSL is authorised and regulated by the UK Financial Conduct Authority (the 'FCA') under number 185637 and has its registered office at Riverbank House, 2 Swan Lane, London, EC4R 3AD, United Kingdom.

**United States:** To the extent this material is distributed in the United States, it is communicated and distributed by Man Investments, Inc. ('Man Investments'). Man Investments is registered as a broker-dealer with the SEC and is a member of the Financial Industry Regulatory Authority ('FINRA'). Man Investments is also a member of the Securities Investor Protection Corporation ('SIPC'). Man Investments is a wholly owned subsidiary of Man Group plc. The registration and memberships described above in no way imply a certain level of skill or expertise or that the SEC, FINRA or the SIPC have endorsed Man Investments. Man Investments, 1345 Avenue of the Americas, 21st floor, New York, NY 10105.

This material is proprietary information and may not be reproduced or otherwise disseminated in whole or in part without prior written consent. Any data services and information available from public sources used in the creation of this material are believed to be reliable. However accuracy is not warranted or guaranteed. ©Man 2023.

MKT009654/ST/GL/W